



Technical Selection

### In this issue:

Futureproof your company | Are you prepared for GDPR? | Spotlight on engineering | The time is ripe to do more internationally ...

## You'll like these ones...

Christmas wouldn't be Christmas without some jokes to make you groan so here's some of our favorites for our industry! Why did the Higgs Boson go to church? For the mass. What do you give your favorite electrical engineer for Christmas? Shorts. Why did the electron throw up? He was spinning. Why did the developer go broke? Because he used up all his cache. Why was the JavaScript developer sad at Christmas? Because he didn't Node how to Express himself.

One of the joys of the holiday season is the opportunity to say thank you and wish you all the best in the coming year... so on behalf of all the team here at ETS, we wish you Happy Holidays!

Warm regards

*The Team at ETS*

PS Here's a link to a short video on [The Essential Questions to Ask Before Engaging a Recruitment Agency](#). Make sure you start 2018 with great foundations!

### Four Questions to Help

Futureproof your Company  
Asking these four critical questions will prepare you to take the calculated risks and make the critical investments to chart a new path toward the future of your industry. [Read More](#).

### AI will create more jobs than it will destroy

According to Gartner, by the time we reach 2020, AI will have created 2.3 million jobs. It will have destroyed 1.8 million jobs, too. And the industry that will be hit the hardest will be.... manufacturing.

[Find out more](#)



### Spotlight on Engineering

Engineering companies need a staggering 265,000 new employees per year until 2024, according to estimates from Engineering UK. [Read more](#)

### The time is ripe for SMEs to do more internationally

While Brexit has meant a lot of market uncertainty, it has also provided British small-business owners with a stellar opportunity to expand across the world. [Read more](#)



### Bosses least-protected asset for UK business

Insuring against the loss of the owner or a key employee is still under the radar of most British businesses. In fact, according to research, only 26 per cent of SMEs have key person insurance cover. [Read more](#)

### Are you prepared for GDPR?

The average UK SME spent 600 hours of the past 12 months preparing for the arrival of the GDPR in May 2018 – but 2.1 million have yet to act. With six months to go until the General Data Protection Regulation (GDPR) deadline of 25 May 2018, make sure you are prepared. [Read more](#)

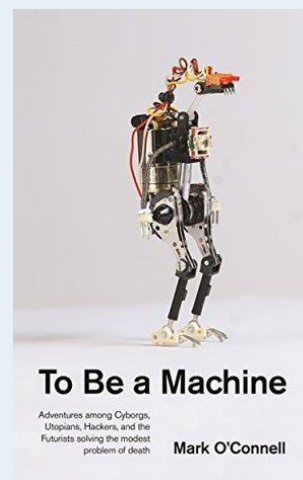
### News In Brief

Outlook for SMEs looks tough as SME Index falls to lowest level in 3 years. [Read more](#)

A lack of skills in the engineering and technical workforce could hold up the government's industrial strategy. [Read more](#)

### Book Corner

To Be a Machine: Adventures Among Cyborgs, Utopians, Hackers, and the Futurists Solving the Modest Problem of Death, by Mark O'Connell





**Happy Holidays from all the team at ETS**

**ETS Technical Selection are specialist recruiters of Engineering, IT,  
Scientific and Technical Sales staff.**

**[www.ets-technical.co.uk](http://www.ets-technical.co.uk)**

**Tel:: 08700 702246**

ection are specialist recruiters of Engineering, IT, Scientific and Technical Sales  
staff.